



Provider Recruitment Specialist

Global Benefit Options (GBO) is a leading global healthcare consulting firm offering services for healthcare providers, employers, and the insurance industry. Global healthcare also commonly called medical tourism is forecasted to have 1.6 million US patients travel abroad for healthcare in 2012. Inbound medical tourism for 2011 is forecasted by Deloitte and Touche to reach 800,000 international patients receiving treatment in the US for procedures. Global healthcare continues to be a growing field and GBO is seeking qualified candidates for a marketing position from a home office.

The Provider Recruitment Specialist is a territory assigned contractor position. The role will be a key contributor to the success of the Global Benefit Options [International Provider Directory](#) (GBO-IN). The GBO-IN is a new internet based web directory custom developed with sophisticated functionality, integration with insurance professionals/employers and optimized for top engine search listings.

The primary responsibilities of the role will be contacting and adding new providers: medical doctors/specialists, dentists, clinics, outpatient facilities to the directory within a defined territory. The provider recruitment specialist will be supported by a marketing assistant who will assist in lead development, marketing and administrative support.

Required Skills:

- Bachelor's degree and/or prior sales experience
- Demonstrated proficiency composing written email communications.
- Telephone skills and computer knowledge (MS Office – Word, Excel, PowerPoint) CRM experience a plus
- Resourceful, well organized, highly dependable, efficient, self-motivated and detail oriented.
- Comfortable performing multifaceted projects in conjunction with day to day activities.

GBO will provide for the contractor:

- Product and sales training
- Direct business line, company extension, voicemail
- Corporate CRM & email account.
- Business cards
- Marketing materials
- Promotional items
- Gas card

Compensation

Income is commission based paid weekly with an additional monthly incentive component distributed on the last pay period of the month.

Please submit your resume to [jobs\(at\)globalbenefitoptions.com](mailto:jobs(at)globalbenefitoptions.com) for consideration.